
The Role of Femvertising in Shaping Modern Feminist Discourses: A Study

Dr. K. Aruna PriyaAssistant Professor of English, University College of Arts and Social Sciences,
Mahatma Gandhi University, Nalgonda, Telangana.

Article Received: 05/10/2025**Article Accepted:** 06/11/2025**Published Online:** 07/11/2025DOI:10.47311/IJOES.2025.7.11.44

Abstract:

In contemporary discourse, the phenomenon of femvertising, which denotes advertising strategies that incorporate pro-female imagery and messaging, has emerged as a salient topic situated at the confluence of marketing, media representation, and feminist theory. This scholarly article investigates the evolution of the depiction and treatment of women across print media, cinema, and advertising, transitioning from overt stereotypes and commodification towards more nuanced narratives of empowerment exemplified in femvertising. Through a comprehensive review of pertinent literature, this study illuminates the existing lacunae in our comprehension of the implications of femvertising on feminist discourse: does it genuinely effectuate a transformation in gender norms, or does it merely repackage them in a novel format? Principal findings suggest that although femvertising possesses the capacity to shape dialogue, it is also susceptible to co-optation and dilution. The article advocates for further empirical inquiry into audience reception of these messages, the sociocultural context in which they are situated, and the internal mechanisms of the brands orchestrating femvertising campaigns.

Keywords: femvertising, women in media, feminist discourse, objectification, advertising representation, empowerment marketing.

Introduction:

The portrayal of women in various media forms has emerged as a predominant subject of inquiry among feminist scholars, particularly within the domains of print, cinema, and advertising. In print media, such as magazines and brochures, women are frequently characterized through a limited spectrum of stereotypes, encompassing roles such as homemakers, subordinate figures, or sexualized objects valued primarily for their physical appearance. These portrayals not only mirror but also perpetuate overarching societal power structures, diminishing the female body to a mere commercial asset.

In cinematic representations, the characterization of women has similarly attracted significant critique. Female roles are frequently illustrated as ancillary to male protagonists and

primarily defined by their relational connections with men. Although there have been some affirmative developments, the enduring legacy of objectification remains deeply entrenched within the lexicon, framing, and narrative structures of film. Advertising, arguably more overtly than other forms of media, has commodified the female image for financial gain.

Women are frequently shown in traditional advertising as either sexualized "ideals" or consumers of domestic goods, signifying status and attractiveness. This kind of advertising contributes to the establishment and upkeep of gender stereotypes in addition to reflecting them. Feminist academics have maintained for decades that these media practices—which consistently portray women in subservient, ornamental, or commercialized roles—represent a type of symbolic violence. This argument is demonstrated by the documentary series *Killing Us Softly 4: Advertising's Image of Women*, which emphasizes that the fundamental framework of female objectification in advertising is still prevalent despite format changes. But this problem is made more complicated by the state of the media today. Advertisers are beginning to experiment with new methods of portraying women as a result of the rise of digital media, heightened awareness of gender issues, and customer demand for authenticity. Femvertising is one such tactic, which seeks to present women as strong, independent individuals rather than as commodities or subordinates.

The purpose of this research is to examine how femvertising influences contemporary feminist discourse, including how it handles objectification and empowerment, how it varies from earlier depictions of women, and what its potential boundaries are. The paper will review previous research, pinpoint areas that need more investigation, look at how femvertising has changed feminist discourse, offer recommendations, and wrap up. The main objective is to examine a few chosen works in the subject and examine the ways in which feminist ideas and femvertising interact.

Review of Literature:

Since about 2014, the word "femvertising," which denotes the nexus between feminism and advertising, has received increased prominence in scholarly literature. In their research on female video advertisements, for example, Zong describes femvertising as "advertising that challenges traditional female advertising stereotypes." According to a different research by Kazaz, Akcan, and Gülerarslan-Özdengül, femvertising is an "innovative advertising appeal" that dispels preconceptions and advances pro-women messaging. Critical evaluations point out the advantages and disadvantages of femvertising. In their paper "Feminism in Advertising: Irony or Revolution?" Varghese and Kumar list several important elements that have contributed to the rise of femvertising, such as brand activism, criticism of commodity feminism, raising awareness of gender stereotypes, regulatory attention, and women's rights advocacy. But they also caution that rather than changing feminist conversations, femvertising can weaken or appropriate them.

There have also been empirical researches conducted in certain cultural situations. For instance, by taking into account factors like varied female representation, questioning gender norms, reducing sexualization, and truthfully depicting women, Nahumy's literature

analysis on femvertising in Indonesia explores whether these campaigns actually empower women. In digital advertising, "faux-activism" is examined in another research conducted in Pakistan. Femvertising tales serve more as commercial ploys than as true forms of empowerment.

These pieces collectively present an area that is still developing: femvertising has been described, used, and criticized, but in-depth study is still absent. For instance, a PRISMA-guided assessment of the literature on femvertising shows that most research concentrate on content analysis or brand and customer behavior, while less look at long-term consequences or shifts in feminist discourse. The literature also demonstrates tension: femvertising has the potential to challenge conventional female representations, but it also runs the danger of perpetuating them in the name of empowerment (commodity feminism). The research suggests that femvertising is a growing field of study overall, but important issues concerning its actual effects on feminist discourse, cultural context, and audience perception of the messages still need to be answered.

Research Gap:

The research gap is how femvertising relates to feminist discourse itself, even if the body of current literature offers insightful information on its definitions, drivers, content analysis, and consumer impacts. In particular:

1. Transformation of feminist discourse: How can femvertising, particularly outside of the advertising industry, genuinely alter people's perceptions of women's roles, autonomy, agency, and representation?
2. Authenticity vs. Commodification: Numerous studies discuss how companies use feminist aesthetics without providing evidence of genuine social impact. However, few have examined the ways in which feminist groups themselves oppose, contest, or even collaborate with these femvertising initiatives.
3. Cultural and chronological specificity: The majorities of studies focus on a small number of isolated examples or only examine Western contexts. There isn't a lot of long-term or cross-cultural work in this field.
4. Discursive shift and audience interpretation: What are the real perceptions of femvertising among the general public, particularly among women? What effect does this have on feminist discourse, both in the public and private spheres?

In light of all of this, this paper explores the ways in which femvertising relates to and potentially transforms contemporary feminist rhetoric. It emphasizes areas that require more investigation while drawing on the body of current knowledge.

Feminist Talk and Femvertising: For many years, women were often shown as objects in advertisements, films, and magazines—either as the stereotypical homemaker, as lovely faces in the background or as mere bodies to sell goods. For decades, media experts and feminists criticized these pictures for maintaining women in submissive, passive positions that were always determined by what men want to see. The old preconceptions persisted even when the manner of advertisements altered. Things are changing now because

of femvertising. Women are prominently featured in advertisements as leaders, warriors, and creators rather than only in supporting parts. You witness women dispelling myths, embracing diversity, displaying fortitude and resiliency, and truly being able to speak for themselves. Fourth-wave feminism, which is concerned with intersectionality, representation, body autonomy, and regaining control over how women's bodies are viewed, is consistent with this. It's not all that simple, though. As Varghese and Kumar note, femvertising frequently draws on post-feminist concepts such as individuality, self-monitoring, and the power of consumer choice, while widely being praised for "empowering" women. The larger criticism—the parts about systemic change—is overlooked. Although the message appears to be feminist, it is frequently enmeshed in the standard marketing logic: women as consumers, the brand as the path to empowerment. Therefore, does femvertising advance feminist thought or does it only dilute it?

Consider countries such as Pakistan or Indonesia. Femvertising encounters local realities there. Nahumy discovered that while advertisements in Indonesia are displaying greater diversity and questioning certain long-standing conventions, they continue to promote unrealistic expectations and don't always lead to genuine cultural change. Digital advertisements that use the language of empowerment as a marketing tactic are frequently referred to as "faux-activism" in Pakistan. Therefore, the effects of femvertising are mostly determined by local laws, customs, and consumer preferences.

Femvertising introduces new terms and imagery of empowerment into the mainstream, according to feminist discourse. Women appear as protagonists, creators, and leaders. More agency and wider representations are two feminist aims that are furthered by this. However, since all of this takes place in advertisements, it is also packaged and sold. Brand interests run a serious danger of snuffing out feminist ideas and weakening their impact. Then there is the response of individuals. According to some research, women enjoy femvertising because it fosters emotional connections and brand loyalty, particularly when it seems genuine. However, people become doubtful if the rhetoric of empowerment isn't accompanied by tangible change. The risk is that criticism will be replaced by just more purchases, and the more important issues will be forgotten. Therefore, femvertising has a complex influence on contemporary feminism. Through the media, it may support the dissemination of feminist ideas, but it can also undermine them or divert them from substantive change.

We must go below the surface of these advertisements and pose more challenging questions about what's actually happening underneath the messaging, how it ties into larger institutions, and how it manifests in many cultures if we want feminist discourse to continue to advance. It is insufficient for femvertising to only discuss empowerment in a generalized manner since feminist philosophy consistently returns to intersectionality. The true question is whether it acknowledges the many realities of women, including those related to race, class, sexual orientation, disability, and more. Despite posing as progressive, femvertising

ultimately serves to maintain the same old hierarchies when it overlooks the wider picture. Femvertising is hence a strange combination of possibilities and stress.

A few things need to happen if femvertising is to be significant in feminist discourse. Brands must first be honest. If you advocate for empowerment, support it inside your own organization by appointing diverse leaders, paying employees fairly, and fostering an inclusive workplace atmosphere. Empty slogans are insufficient. When businesses do the work, their campaigns seem real and genuinely drive the topic ahead.

Second, scholars and industry professionals should examine the real reactions of various groups to these advertisements, particularly across cultural boundaries. Do people connect with the message? Do they turn it down? Do the advertisements have unanticipated repercussions? Analyzing audience responses enables us to understand the true impact of femvertising worldwide.

Third, brands have to take intersectionality seriously. That means showing women from all backgrounds—race, class, sexuality, disability, culture—not just one narrow version of “empowered.” If they don’t, femvertising only reinforces existing standards instead of tearing them down.

Femvertising has a complex effect on feminist discourse. Indeed, it provides us with fresh perspectives on women, presenting them as decision-makers and protagonists rather than merely as window decoration. Remember, though, that advertising is still a business. Feminist concepts run the risk of being diluted, rewritten to suit commercial interests, or reduced to sentimental tales about specific people. We must thus maintain careful observation. We are compelled by feminist theory to concentrate on history, intersectional identities, and profound structural transformation. Femvertising must address these more difficult problems if it hopes to accomplish more than only appear appealing.

Femvertising ultimately lies at the intersection of feminist politics, media, and marketing. If businesses and researchers remain truthful, self-aware, and dedicated to change that extends beyond the visuals we see on screens, it can truly transform the discussion. To really understand how femvertising is influencing, contesting, or changing feminist discourse today, we need additional study as this subject develops particularly long-term studies and audience-focused work.

References:

- Amir, Aleena. "Mapping Femvertising Research: A PRISMA Driven Systematic Review of Literature." *Bulletin of Business and Economics (BBE)*, 2024.
- Kazaz, Arzu, Burçe Akcan, and Aşina Gülerarslan-Özdengül. "The Concept of Femvertising as an Innovative Advertising Appeal." *Proceedings of the World Conference on Social Sciences*, vol. 1, no. 1, 2023, pp. 16-25.
- Nahumury, Amanda Putri. "Femvertising in Indonesia: Is it Really Empowering Women? (A Literature Studies)." *Jurnal Desain*, vol. 12, no. 2, Jan. 2025, pp. 556-564.
- Solinas, Claudia. "Postfeminism and Advertising. Perceptions of YouTube Users on Some Femvertising Campaigns." *AG About Gender – International Journal of Gender Studies*, vol. 13, no. 25, 2024.
- Varghese, Neema, and Navin Kumar. "Feminism in Advertising: Irony or Revolution? A Critical Review of Femvertising." *Feminist Media Studies*, 2020.
- Zong, Yi. "Femvertising: A Multimodal Discourse Study of Female Video Advertisements from the Perspective of Visual Grammar." *Journal of Literature, Languages and Linguistics*, 2024.
- "Commodity Feminism." *Wikipedia: The Free Encyclopedia*, 2024.
- "Purplewashing." *Wikipedia: The Free Encyclopedia*, 2024.
- "Feminist Review." *Wikipedia: The Free Encyclopedia*, 2023.
- Shahzad, Rabbia, Moneeba Iftikhar and Taruna Narula. "Analyzing Fauxism vs Ad-Her-Tising in the Contemporary Digital Advertising in Pakistan." *Journal of Media Horizons*, vol. 6, no. 2, 2025, pp. 31-46.
- "Femvertising & Marketing Campaigns." *Journal of Emerging Technologies and Innovative Research (JETIR)*, vol. 10, no. 9, Sept. 2023.
- "Cultural Impact and Social Significance." *Shanlax Journals*, 2024.
- "The Trend of Feminist Advertising Shaping Modern Consumer." *Master's Thesis*, Universitas Muhammadiyah Surakarta, 2024.
- Kilbourne, Jean. *Killing Us Softly 4: Advertising's Image of Women*. Media Education Foundation, 2010.
- Garcia, David, Yonas Mitike Kassa, et al. "Analyzing Gender Inequality Through Large-Scale Facebook Advertising Data." *arXiv*, 2017.